

**AFRICAN DEVELOPMENT BANK**  
**AFRICAN WATER FACILITY**  
**REQUEST FOR EXPRESSIONS OF INTEREST**  
**Individual Resource Mobilization Consultant**

**1. Introduction**

To achieve financial sustainability and enable it to implement its Strategy 2017-2025, the African Water Facility (AWF) is in the process of developing a Resource Mobilization Strategy and Action Plan (RMSAP). The AWF's two governing bodies – the Oversight Committee (OSC) and the Governing Council (GC) – have reviewed the first draft of the document and offered suggestions for improvement. The RMSAP will be the roadmap for a more productive resource mobilization effort, and will remain a work in progress document that will be adjusted and made more actionable during the remaining term of the AWF Strategy (2019-2025).

***The African Water Facility (AWF)***

The African Water Facility (AWF) is an initiative of the African Ministers' Council on Water (AMCOW) that aims to mobilize resources to finance water resources management and development activities in Africa. The AWF was established as a special water fund hosted by the African Development Bank (AfDB) in 2004 and commenced operations in 2006. The Instrument for the Establishment of the AWF Special Fund provides the legal framework for the administration and operations of the AWF and specifies the trusteeship responsibilities of the African Development Bank. The AWF is the sole continental wide African project preparation facility dedicated exclusively to the water sector. Since inception, the AWF has mobilized approximately €170 million from 17 donors for its programs. To implement its Strategy, the AWF intends to raise approximately €28 million annually for the remaining duration of the Strategy (2019-2025).

The main goals of the AWF are to facilitate implementation of the Africa Water Vision (AWV) 2025 and contribute to the efforts of African governments to meet the targets of the UN's Sustainable Development Goals (SDGs) for water and sanitation. To achieve these objectives, the AWF developed and adopted its Strategy covering 2017-2025 that focuses on these three strategic priorities:

- **Preparation of investment projects and programs** that will attract follow-on investments, and piloting innovative technologies and approaches that may lead to widespread adoption;
- **Catalytic Investments** to diffuse innovation & provide evidence for private sector stakeholders to invest, whilst leveraging resources for water projects; and
- **Investment Promotion** to increase the number of public and private sector investment opportunities in the water sector and to mobilize higher levels of financing for projects, in particular from the private sector.

**2. Objectives and Scope of the Assignment**

The three key objectives of this assignment are:

- (i) **Finalization of the RMSAP into an actionable and live document including development of the key performance indicators (besides others of income indicators and achievements in a yearly basis) to monitor and measure progress.** The finalisation of the RMSAP will involve intensive consultations with the various stakeholders which include (AWF, AMCOW, Donors Resource Management infrastructure of the AfDB) among others;
- (ii) **Development of a sustainable and actionable resource mobilization framework in the form of a three years rolling plan and a one year work plan centered around the key activities agreed for the RMSAP** covering the remaining term of the AWF Strategy. The framework will include, but not limited to, a database of actionable information to be captured, maintained, updated and used for achieving the objectives of the resources mobilization campaign (real time donor contact information, leads, donor intelligence, AWF developed funding proposals, responsibilities and status, etc). At **the end of the assignment, AWF should have a clearly articulated and operational resource mobilization work program with specific roles, targets and accountabilities. The RMSAP will be updated from year to year.**
- (iii) **Coordinating development of a communications and outreach strategy** needed for implementation the RMSAP, including a strategy for leveraging AWF's/AfDB's participation in international fora and the preparation of support documents.

### 3. Duties and Responsibilities

The Consultant will undertake the following specific duties and responsibilities:

- Using the current draft of the RMSAP as the baseline, undertake an analysis (in consultation with the various stakeholders) to identify gaps to be addressed to advance it to an actionable document, ready for implementation;
- Conduct comprehensive analysis of previous and potential partners to map funding possibility. Map partner' strategic areas of interest, funds available, grantees, funding windows, requirements and guidelines and interest in funding AWF's strategic priorities;
- Assist AWF in developing in updating existing database of current and potential funding sources with actionable lines of communications;
- Facilitate consultations with potential funding sources where feasible during duration of assignment;
- Advise the AHWS/AWF Director on resource mobilization and donor relations, including on key developments (risks and opportunities) in the donor community and participate in developing strategies to deal with emerging issues and opportunities;
- Provide support on outreach and communication targeting AWF's past, current and potential donors, and program partners in order to effectively implement the RMSAP and needed support documents;
- Develop a template/system for proposal writing to generate development interest and funding;

- Identify gaps in capacities/skills within AWF with regards to resource mobilization and propose ways to develop and strengthen them;

#### 4. Deliverables

Interested Consultants shall provide information on their qualifications and experience demonstrating their ability to undertake this assignment (documents, reference to similar services, CVs, experience in similar assignments, etc.).

The eligibility criteria, the establishment of a short list and the selection procedure shall be in conformity with the Bank's Rules and Procedure for the Use of Consultants.

Please, note that interest expressed by a Consultant does not imply any obligation on the part of the Bank to include him/her in the shortlist.

The duration of services is six (06) months and the expected starting date is 01 June 2019.

Interested Individual Consultants may obtain further information at the address below during the Bank's working hours.

For the EOI to be considered, the consultant needs to be registered in the AfDB DACON Consultant Database.

Expressions of interest must be delivered in French or English to the email addresses below by the **30 April at 17h (Abidjan time)** and mention ***"Expression of Interest for Individual Consultant Resource Mobilization Services"***.

**Mr. Omari Ramadhani Mwinjaka**  
**E-mail:** [o.mwinjaka@afdb.org](mailto:o.mwinjaka@afdb.org) and  
**Copy:** [j.ossete@afdb.org](mailto:j.ossete@afdb.org) [f.kargbo@afdb.org](mailto:f.kargbo@afdb.org)

Please attach updated Curriculum vitae on the basis of the template below:

Title of the Assignment:

Department:

Surname:

First Name:

Birth Date:

Nationality:

Address:

Country:

Telephone:

E-mail:

<b>Are any of your family members (spouse/partner, father/mother, Brother/sister, Son/daughter, etc.° employed in the African Development Bank?</b>			Yes <input type="checkbox"/> No <input type="checkbox"/> If « Yes », the following data must be provided
Name	Relationship	Organisation Unit	Place of Assignment

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Language Level	Read	Written	Spoken
English	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent
French	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent
Other (specify)	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent

**Key Qualifications:**

Please provide (i) a summary of your experience and training highlighting the most relevant for the proposed assignment, and (ii) the responsibilities which you exercised. Utilise one half-page maximum.

**Education (University Level and above only):**

Name of University - City - Country	Period		Diploma Obtained	Main Topic / Major
	From	To		

**Professional Training:**

Name of Training Institution- City - Country	Type of Training	Period	Certificates or Diploma Obtained

		From	From	

**Employment Record:**

Begin with your most recent employment. For each job since your Master Degree achievement, please indicate:

- Name of the Employer
- Type of Activity/Business of the Employer
- Title / Function
- Place of Employment
- Brief Description (three lines maximum) of main accomplishments and responsibilities

**Reference:**

Please indicate the name and address of three persons with no family relationship with yourself, familiar with your character and titles.

I hereby certify that the responses which I provided above are all, to the best of my knowledge, true, complete and accurate. I acknowledge that an inaccurate statement or essential omission in a personal declaration or another document required by the African Development Bank might result in the rejection of my application, termination of my Contract or any other administrative sanction by the Bank. The African Development Bank may verify any statements which I made in this application.

Date: \_\_\_\_\_

*Signature:*